

To: Kim Gruhn  
UNIST, Inc.  
4134 36<sup>th</sup> Street SE  
Grand Rapids, MI 49512

From: Dale R. Meyer  
Cherry Electrical Products  
11200 88<sup>th</sup> Avenue  
Pleasant Prairie, WI 53158

Subject: 9550-4-5-12 Single Lubricant Sprayers



Dear Kim,

We have had these sprayers in house now for one year we started with one, we now have four. These units have helped us increase our tool life on our Spring Generator machines by up to 60%. They have greatly reduced the heat build up in the forming process of our springs and have allowed us to reduce the number of tool changes on a run, which has allowed us to reduce our cost. The pay back on the capital expense for all four machines was less then three months. We have a total of 13 machines that we are looking at installing more of these units on as we upgrade them. When we added the units to the process we did not have to change or add any steps in our process. Parts were inspected at an outside lab to ensure they still met our specification. We passed all test with better marks then with out the units.

If we can help you with anything else we are open to do that. If you have people that would like to come in and see the units at work please give me a call we can set tours up for this. Thank you very much with all the help we received to solve a large problem that was costing us thousands of dollars a month, to reducing us to zero defects and reduced down time.

Thank You

Dale R. Meyer  
Manager Metal Fabrication and Assembly  
Cherry Electrical Products